

Date: June 10, 2019

Division: Finance

Subject: Consider Approval of RFP #2598-19 LISD Security Cameras, Hardware, Network Cabling, Installation, and Other Related Products and Services

Background Information:

- This project implementation will be part of the 2017 Bond that was approved by voters on May 6, 2017. This was presented to the Board of Trustees as part of the Bond Projects Timeline at the Board Workshop on June 7, 2017, and to the Board Technology Committee on December 12, 2017. The Board of Trustees approved Phase I at the November 13, 2017 Board of Trustees meeting and Phase II at the February 12, 2018 Board of Trustees meeting. Phase II was completed in Spring 2019.
- Phase III project is anticipated to occur on 13 campuses and buildings within LISD and includes installing 470 new CAT6A network drops and hardware and installation for 394 interior cameras and 168 exterior cameras. Phase III is the final phase of a multi-phased project to expand the security camera system across the District, and it is the intent of the District to complete the security camera bond project under this recommendation.
- The Safety and Security Department worked with the Technology Department to define the specification needed for this project. At the request of the Safety and Security Department, the Procurement and Contracts Department solicited Request for Proposals (RFP). Seven hundred twelve (712) invitations were sent and the District received fifteen (15) responses.
- The Safety and Security Department is recommending primary and secondary vendors for the Phase III project and a multiple award for related products and services. This will allow the District to seek best pricing and value on additional security cameras, hardware, network cabling, installation, and other related products and services needs.

Administrative Consideration:

- Funds for these purchases come from bond funds and general operating funds.
- This recommendation is for the completion of the district-wide security camera bond initiative and products and services for related ongoing District needs.
- Any other specific initiative project would require additional approval by the Board of Trustees to utilize these vendors under this contract. This recommendation does not include the storage portion needed for the security camera bond initiative project. The Security Camera Data Storage will be presented as a separate recommendation.
- Anticipated expenditures: \$625,000, but will not exceed the approved budgets.
- This recommendation is for approval for a one-year period. The RFP may be renewed for up to four one-year periods, not to exceed five years in total. Any renewals would be brought to the Board of Trustees for approval.

- This procurement complies with Section 44.031 of the Texas Education Code.

Recommendations:

- That the Lewisville ISD Board of Trustees approves the contract and anticipated expenditures for the vendors listed below:
 - Phase III Primary: STS360 (Sigma Surveillance Inc.), TFE (Technology for Education, LLC)
 - Phase III Secondary: Howard Technology Solutions (Howard Industries, Inc.), 2M Solutions Inc
 - Multiple Award: Superior Fiber & Data Services, Inc, STS360 (Sigma Surveillance Inc.), Howard Technology Solutions (Howard Industries, Inc.), Videotex Systems, Inc., 2M Solutions Inc, TFE (Technology for Education, LLC), Network Cabling Services, Inc.

Timeline/Report:

- Anticipated project timeline: June 2019 through June 2020