

**LEWISVILLE INDEPENDENT SCHOOL DISTRICT
CSP #1977-08 - VOICE OVER IP TELEPHONE SYSTEM MAINTENANCE AND SUPPORT
TABULATION**

ITEM #	DESCRIPTION	LANTANA COMMUNICATIONS	SOURCE	TELEPHONE DATA SYSTEMS	WALKERCOM
SECTION I - ANNUAL MAINTENANCE <u>WITHOUT</u> HARDWARE REPLACEMENT INCLUDED					
1	ANNUAL MAINTENANCE (FOR ALL LOCATIONS LISTED ON EXHIBIT A)				
	A. FULL COVERAGE FROM 8:00AM - 5:00PM, 7 DAYS A WEEK - ANNUAL PRICE	60,800.00 + TIME & MATERIALS	161,226.00	198,000.00	NB
	B. FULL COVERAGE - 24 X 7, 7 DAYS A WEEK, 365 DAYS - ANNUAL PRICE	60,800.00 + TIME & MATERIALS	192,231.00	198,000.00	NB
	C. FULL COVERAGE FROM 8:00AM - 5:00PM, 5 DAYS A WEEK - ANNUAL PRICE	60,800.00 + TIME & MATERIALS	117,819.00	198,000.00	NB
2	ANNUAL MAINTENANCE (EACH ADDED ADDITIONAL CAMPUSES)				
	A. FULL COVERAGE FROM 8:00AM - 5:00PM, 7 DAYS A WEEK - ANNUAL PRICE	800.00 + TIME & MATERIALS	1,950.00	3,000.00	NB
	B. FULL COVERAGE - 24 X 7, 7 DAYS A WEEK, 365 DAYS - ANNUAL PRICE	800.00 + TIME & MATERIALS	2,325.00	3,000.00	NB
	C. FULL COVERAGE FROM 8:00AM - 5:00PM, 5 DAYS A WEEK - ANNUAL PRICE	800.00 + TIME & MATERIALS	1,425.00	3,000.00	NB
SECTION II - ANNUAL MAINTENANCE <u>WITH</u> HARDWARE REPLACEMENT INCLUDED					
3	ANNUAL MAINTENANCE (FOR ALL LOCATIONS LISTED ON EXHIBIT A)				
	A. FULL COVERAGE FROM 8:00AM - 5:00PM, 7 DAYS A WEEK - ANNUAL PRICE	182,896.37	223,236.00	349,800.00	389,987.04
	B. FULL COVERAGE - 24 X 7, 7 DAYS A WEEK, 365 DAYS - ANNUAL PRICE	198,800.40	254,241.00	349,800.00	DISCOUNT WILL BE GIVEN IF AWARDED
	C. FULL COVERAGE FROM 8:00AM - 5:00PM, 5 DAYS A WEEK - ANNUAL PRICE	159,040.32	179,829.00	349,800.00	NB
4	ANNUAL MAINTENANCE (EACH ADDED ADDITIONAL CAMPUSES)				
	A. FULL COVERAGE FROM 8:00AM - 5:00PM, 7 DAYS A WEEK - ANNUAL PRICE	NB	2,700.00	6,000.00	389,987.04
	B. FULL COVERAGE - 24 X 7, 7 DAYS A WEEK, 365 DAYS - ANNUAL PRICE	NB	3,075.00	6,000.00	NB
	C. FULL COVERAGE FROM 8:00AM - 5:00PM, 5 DAYS A WEEK - ANNUAL PRICE	NB	2,175.00	6,000.00	NB
SECTION III					
5	A. PRICE PER HOUR FOR SERVICE AND SUPPORT	PROFESSIONAL SERVICES - 185.00/2 HOUR MINIMUM ENGINEERING SERVICES- 185.00/2 HOUR MINIMUM TECH-115.00/1 HOUR MINIMUM	210.00	115.00 + 45.00 TRIP CHARGE	106.00
	B. OVERTIME AND AFTER HOURS PRICE PER HOUR FOR SERVICE AND SUPPORT	PROFESSIONAL SERVICES - 185.00/2 HOUR MINIMUM ENGINEERING SERVICES- 185.00/2 HOUR MINIMUM TECH-115.00/1 HOUR MINIMUM	290.00	172.50 + 45.00 TRIP CHARGE	159.00
SECTION IV					
6	EQUIPMENT PRICING STATE PERCENTAGE (%) OF MARK-UP FROM WHOLESALE COSTS ON MATERIALS FURNISHED TO LISD NOTE: Winning vendor to furnish LISD Technology Department with invoices for material if an audit is requested		6%	28% OFF NPL	20% 10%

LEWISVILLE INDEPENDENT SCHOOL DISTRICT
CSP #1977-08 - VOICE OVER IP TELEPHONE SYSTEM MAINTENANCE AND SUPPORT
BEST AND FINAL

ITEM #	DESCRIPTION	LANTANA COMMUNICATIONS	SOURCE	TELEPHONE DATA SYSTEMS
SECTION I - ANNUAL MAINTENANCE <u>WITHOUT</u> HARDWARE REPLACEMENT INCLUDED				
1	ANNUAL MAINTENANCE (FOR ALL LOCATIONS LISTED ON EXHIBIT A)			
	A. FULL COVERAGE FROM 8:00AM - 5:00PM, 7 DAYS A WEEK - ANNUAL PRICE	60,800.00 + TIME & MATERIALS	155,025.00	197,280.00
	B. FULL COVERAGE - 24 X 7, 7 DAYS A WEEK, 365 DAYS - ANNUAL PRICE	60,800.00 + TIME & MATERIALS	186,030.00	197,280.00
	C. FULL COVERAGE FROM 8:00AM - 5:00PM, 5 DAYS A WEEK - ANNUAL PRICE	60,800.00 + TIME & MATERIALS	111,618.00	197,280.00
2	ANNUAL MAINTENANCE (EACH ADDED ADDITIONAL CAMPUSES)			
	A. FULL COVERAGE FROM 8:00AM - 5:00PM, 7 DAYS A WEEK - ANNUAL PRICE	800.00 + TIME & MATERIALS	1,875.00	2,940.00
	B. FULL COVERAGE - 24 X 7, 7 DAYS A WEEK, 365 DAYS - ANNUAL PRICE	800.00 + TIME & MATERIALS	2,250.00	2,940.00
	C. FULL COVERAGE FROM 8:00AM - 5:00PM, 5 DAYS A WEEK - ANNUAL PRICE	800.00 + TIME & MATERIALS	1,350.00	2,940.00
SECTION II - ANNUAL MAINTENANCE <u>WITH</u> HARDWARE REPLACEMENT INCLUDED				
3	ANNUAL MAINTENANCE (FOR ALL LOCATIONS LISTED ON EXHIBIT A)			
	A. FULL COVERAGE FROM 8:00AM - 5:00PM, 7 DAYS A WEEK - ANNUAL PRICE	182,896.37	217,035.00	329,400.00
	B. FULL COVERAGE - 24 X 7, 7 DAYS A WEEK, 365 DAYS - ANNUAL PRICE	198,800.40	248,040.00	329,400.00
	C. FULL COVERAGE FROM 8:00AM - 5:00PM, 5 DAYS A WEEK - ANNUAL PRICE	159,040.32	173,628.00	329,400.00
4	ANNUAL MAINTENANCE (EACH ADDED ADDITIONAL CAMPUSES)			
	A. FULL COVERAGE FROM 8:00AM - 5:00PM, 7 DAYS A WEEK - ANNUAL PRICE	NB	2,625.00	5,100.00
	B. FULL COVERAGE - 24 X 7, 7 DAYS A WEEK, 365 DAYS - ANNUAL PRICE	NB	3,000.00	5,100.00
	C. FULL COVERAGE FROM 8:00AM - 5:00PM, 5 DAYS A WEEK - ANNUAL PRICE	NB	2,100.00	5,100.00
SECTION III				
5	A. PRICE PER HOUR FOR SERVICE AND SUPPORT	PROFESSIONAL SERVICES - 185.00/2 HOUR MINIMUM ENGINEERING SERVICES- 185.00/2 HOUR MINIMUM TECH-115.00/1 HOUR MINIMUM	120.00	110.00 + 45.00 TRIP CHARGE
	B. OVERTIME AND AFTER HOURS PRICE PER HOUR FOR SERVICE AND SUPPORT	PROFESSIONAL SERVICES - 185.00/2 HOUR MINIMUM ENGINEERING SERVICES- 185.00/2 HOUR MINIMUM TECH-115.00/1 HOUR MINIMUM	200.00	165.00 + 45.00 TRIP CHARGE
	C. PRICE PER HALF HOUR FOR REMOTE MOVE ADD AND CHANGE SUPPORT DURING 8X5 HOURS	N/A	85.00	N/A
	D. PRICE PER HALF HOUR FOR REMOTE MOVE ADD AND CHANGE SUPPORT AFTER 8X5 BUSINESS HOURS	N/A	170.00	N/A
SECTION IV				
6	EQUIPMENT PRICING STATE PERCENTAGE (%) OF MARK-UP FROM WHOLESALE COSTS ON MATERIALS FURNISHED TO LISD NOTE: Winning vendor to furnish LISD Technology Department with invoices for material if an audit is requested		6%	SEE WORKSHEET FOR DISCOUNT PRICING 20%